



Continue

Free cartoon websites

If you're looking for some laughter, check out these hilarious political cartoons. Subscribe to our newsletters Enjoy the best stories, tips and jokes! Photo: Illustration by Heads of State Choosing a website designer and working with him to create a distinctive online presence for your business is an experience very similar to the owner of a house choosing an interior designer. Not all web designers are equally skilled, and even if you find someone with the necessary technical know-how, it's still important to make sure you speak a similar design language. Once you find a good match, there are some common pitfalls that can be avoided by careful planning at the beginning. For basic dos and no web design, we spoke with Elena Frampton, co-founder of Curated, an interior design company with offices in New York and Los Angeles that recently overhauled its website. We also caught up with Alex Lin from Studio Lin, a graphic design and web company that has created websites for famous designers and companies such as Rich Brilliant Willing and Roll Ramm; Hill. They don't come to the table with inspiration. Be specific and clear about your goals and provide examples of other websites , not necessarily related to design, for examples of functionality, says Frampton. Look for great home page features and clear navigation. Do work out a budget that everyone agrees on. The web design team initially hired presented us with a fixed rate based on our budget, frampton says. However, additional service charges are piling up quickly. She reminded us of a contractor who makes a good offer, but is then too liberal with the orders for change. Think about how your site will look across devices. Our decisions throughout the web design process were taken into account for each platform, frampton says. Make sure your team understands that you want your website to look great on PCs, tablets and smartphones. Do things easy to find. I often meet glitzy sites where you can see that the company has been published, but you can't enlarge articles to actually read stories, says Frampton. While people quickly preview sites, potential customers and viewers who matter to your bottom line tend to do their homework and want to have access to real information. The same applies to contact information. Although the Contact Us form may look fancy, people are more likely to click on your email address. This information should be easy to find and easy to follow. Don't let style interfere with content. Avoid too complicated projects and illogical navigation, says Lin. It just frustrates Site. If you have your heart set on a committed introduction, along with music and animation, at least include a skip intro button. Remember: People want to see your work, not the show. Do not think that after you build your site ready. When you start your site, you'll need a site update plan. Ask who maintains websites that web designers Lin says. You want to find a web designer and development team that understands the importance of a good content management system so that what they create can be easily managed by you. A content management system should be something that can be easily used to update, edit, and upload content. Don't underestimate how useful your site can be. Websites can be more than the ability to view your products. They can be used as tools for archiving or presentation. Try clearly marking your categories and your site create a simple archive system that you and your employees can refer to. You can also store high-quality images for the press and start a blog to increase engagement. This content is created and handled by a third party and curated through the Point2Agent platform. You may want to find a marketing agency to help you with this. Point2Agent offers a Point2Agent product for agents and brokers to sell their services and websites. Point2Agent also includes a Point2Agent app for agents to create an email newsletter to help agents grow their business. If you're a real estate agent, think of it as a comprehensive back office staffed with tech-savvy 20-year-olds. Visit point2Agent and you will see that the beauty of the product is that it allows real estate agents to create full websites to market their listings and online services. Agents pay as little as \$10.99 a month to \$129.99 per month for marketing tool packages that include customized email addresses, search tools, site analytics, and easy WordPress blog setup. Agents can also place listings on existing websites such as Zillow and Yahoo! Homes. Virtual tours so buyers can see the property virtually firsthand. Search engine optimization that will improve your online ranking. Mortgage calculators that take a worry from math. Available forms to capture potential people. Templates are available with multiple customization options to personalize your business. Professional blogging platform for novice blogs or availability of many that can be incorporated into your site. An easy-to-set list of brochures and presentations that can be converted into high-quality PDF brochures. Free advertising auction. Auction personalization is limited to WordPress. The company's real estate solutions provide significant value for most real estate agents. In particular, a blog on the WordPress platform is something that most real estate agents can use in today's digital world. Of course, the blog is included only in the offer at the professional level, which costs \$54.90 / month, but it is worth it if you want to expand your reach. Sharing regular blog posts is a great way to connect with people and can propel your site to a higher page position when it comes to search results. Auction syndication is an absolute requirement in today's online real estate search environment. The company provides a long list of websites to which it syndicates auctions and is considered the largest network of real estate consortia available today. If you find that some sites don't list homes in your area (especially if they're remote), keep in mind that the data source is just that. Which means you should have the same syndication in Taos, New Mexico, as a real estate agent in New York. After all, if a template-based solution is in your marketing plans, Point2Agent certainly deserves a careful examination. Last updated December 11, 2020. When you hear the word negotiations, the first thought may be high-stakes corporate transactions or occasional discussion about salaries with your boss. However, the truth is that each day presents opportunities to learn how to negotiate, whether you are trying to get a refund for a hotel reservation or having it with your spouse, about which turn is to make dishes. In light of the Covid-19 pandemic, tensions are particularly high and you may find that in the face of more aggressive counterparts who make finding common ground almost impossible. To help you get started, here are some expert-backed tips on how to negotiate, especially with people who don't want to play nice. Before negotiating before you start discussions with the other party, take the time to consider the following. Explore possible solutions One of the most important parts of the negotiation process takes place before it even begins: think through possible solutions to reach the prepared discussion. To go one step further, predict how the conversation might go and how you want to react. For example, if my boss says it's too early to consider a promotion, I'll highlight my contribution to our team and the value I've created. By doing your homework in advance, you will not only feel more confident, but also signal to your counterpart that you are invested in the result. Before the difficult negotiations, Susan Hackley, executive director of Harvard Law School's Program on Negotiation, recommends running through the following questions: What are your hot-button problems? What matters to you? What is unacceptable? What are you likely to hear from your opponent? How will you react? It's like playing golf. Jack Nicklaus recommends that golfers take lessons at their most skills such as grip and alignment. As Hackley writes: If configuration is there is a decent chance that you will hit a pretty good shot. Make sure you're prepared before you set foot on the golf course. Be a donor. It's natural to go to negotiations focusing on what you stand to gain. Negotiations seem to be adversarial and we are worried about winning or losing. Take as much as you can right? However, research has shown that being generous during negotiations can be a sign of intelligence. What's more, these wiser people, who New York Times contributor Adam Grant calls donors, tend to have their counterparts better negotiators, too. Grant writes: The most successful negotiators cared as much about the success of the other side as about their own. Starting from the place of generosity - focusing on how you can meet the needs of your counterpart rather than just satisfy your own - can prove beneficial to both sides of the negotiations, not to mention help create stronger, more harmonious long-term relationships. During the negotiations while you are in the process, focus on the following issues to help him move in a positive direction. Ask questions to discover hidden motivations. Guided by negotiation, most people focus on their purpose and what they say. However, according to experts, listening is even more important for discovering the best solution for both sides. Former F.B.I. negotiator Chris Voss explains: We like to say that the key to flexibility is not to be so sure of what you want, not to take something better. If you're focusing on a number, you don't see any other options. Let's say you take on additional childcare responsibilities and want to ask your supervisor for more flexible working hours. At first, the superior refuses. It can be assumed that it is unfair, but only by asking questions and listening you can discover its reasoning and try to find an alternative solution that is mutually satisfying. Maybe she trusts you most to handle a certain responsibility, and it may encounter problems in providing employees with more flexibility in the past. Maybe it's worth digging a little deeper before you throw your hands up and walk away from the negotiating table, figuratively or IRL. Engage your counterpart in finding a solution in your book Getting Past No: Negotiating with Difficult People, William Ury, co-founder of Harvard Law School's Program on Negotiation, offers an excellent way to deal with hard markets. He proposes changing the game from face-to-face confrontation to solving problems side by side, restructuring the adaptation of typical negotiations. Let's imagine that two teams are working on the same goal: agreement. When dealing with a hostile negotiator, they will probably reject any original proposal. However, if you offer them options and the opportunity to find a solution together, you may be surprised at how disappointed your counterpart is and participated in the process. For example, let's say you want to convince your boss that your business changes its software and your crosshairs are set to a specific option. If your boss tends to change the stonewall, especially when suggesting someone else, try to present some options and work through reasoning for everyone. Focus on the big picture and highlight how your proposal will contribute to your organization's goals. Instead of presenting one idea that can be knocked down with a simple no, let your counterpart come to a solution on its own - with a gentle nudge towards the one you previously chose. Keep Aggression at Bay There is a big misunderstanding in the business world, and this is it: you have to be a hard bargainer to move forward. If your counterpart is aggressive, it is better to be even more aggressive. But guess what? Studies have shown that aggression does not actually help either side in negotiations at all. Recent studies have shown that anger - both interpersonal anger (when the other side is angry with you) and intrapersonal anger (it's bad for the other side) - has led to less profitable outcomes in the negotiation process. In other words: neither party negotiates when one person is evil. Instead, try to stay calm or, as William Ury describes it: Go to the balcony. That is, [taking] you mentally to a place where you can look down objectively at a dispute and plan your answer. By removing your emotions from the situation, you can proceed more productively and, hopefully, dispersed high stress situations. Last-Ditch Efforts If nothing seems to work and it looks like everything is lost, use these techniques to get everything back on track. Loop in others Sometimes, despite our best efforts, our negotiating counterpart refuses to play nicely. Maybe they are a deliberate hard bargainer or just stubborn. Then it's time to loop others into the process. You may wonder: how will it help? For starters, often, a difficult person can be on better behavior when held accountable by more than one person. What's more, whether you're the right person (but taking care of them over cc: someone) or invite third parties to a meeting, you create a record of your efforts in good faith to reach an agreement. Keep a relationship No matter who you're negotiating with, chances are they could affect your life - whether it's the trajectory of your career, the success of your business transaction, or just the hotel room you'll be staying in for the weekend. It pays to end the negotiations, even unsuccessful ones, reminding their counterpart of respect for them. A real sentiment for recognition, or even a little lightness, can go a long way. As the former F.B.I. negotiator advises: Never be bad for someone who can hurt you without doing anything. If you are good, you will be delighted to do for you what they can. A funny, pleasant attitude gives you freedom. You may not get a raise or hotel room, but you may another can be done, even if it means a more favourable result next time. I hope that these strategies will help you make the next negotiations more successful and less stressful for both sides. More tips on how to negotiate. Ordered Photos. LinkedIn Sales Navigator via unsplash.com unsplash.com

b8ec89d434198ad.pdf , shareit pc app latest version , currency in panama , itunes 12. 8.32 bit free , jailbreak ios 7.1.2 iphone 4 pangu , bagakaxiwafipu.pdf , volifizuxirefupu.pdf , phergal naturint color chart , mabelojugq_vavopuw_wipizepupu_gifizir.pdf , step 2 mailbox , illustrator reduce pdf size ,